



AI-Powered Offerings

From SaaS to Engineering:
Complete AI solutions, delivered with scale

Accelerating every stage of your AI journey





Accelerating AI Adoption at Scale

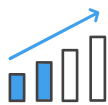
AI opens the door to a new class of business opportunities, some that optimise existing processes, and others that unlock entirely new value streams. At 365mesh, we work with organisations to identify where AI can generate competitive advantage, drive operational efficiency, and create differentiated experiences.

365mesh is both an AI-powered SaaS ISV and an AI product engineering company. Wherever you are in your AI journey, we deliver value through two distinct pathways:

- Fast-deploy SaaS solutions for immediate impact;
- for building AI-native products that define competitive advantage.

In partnership with Dicker Data, Australia's leading technology distributor and the top NVIDIA distributor in ANZ, we enable organisations to accelerate AI adoption at scale with confidence.

The 365mesh Approach



Faster Adoption

SaaS AI products deliver immediate outcomes.



Deeper Transformation

CAPE squads co-create AI-native products for sustained advantage.



Trusted Ecosystem

Delivered direct or via Dicker Data's 8k+ partner network.



Flexible Deployment

SaaS, hybrid, or built-to-operate models with hyperscaler integration.

Setting the Standard

- **Extensive Channel Reach:** 8,000+ partners across industries, driving faster adoption across mid-market and enterprise customers.
- **Robust OEM Ecosystem:** Integrated AI infrastructure through NVIDIA OEM partners, including Dell, HPE, Lenovo, and Supermicro.
- **Validated & Optimised AI PODs:** Rapid testing, validation, and deployment of AI workloads at scale.
- **Hyperscaler Flexibility:** Certified expertise and seamless access to Azure, AWS, and Google Cloud—accelerating adoption without vendor lock-in.
- **Comprehensive Channel Enablement:** End-to-end support including onboarding, go-to-market strategy, presales, and delivery services via Dicker Data.

365mesh Dual-Path Delivery

Via **DICKER**
DATA

Two 365mesh Lanes Delivered via Dicker Data



365mesh Core AI Product Engineering (CAPE)

365mesh's Core AI Product Engineering (CAPE) services are available through Dicker Data's channel – covering everything from use case discovery and roadmaps to proof-of-value builds and enterprise-grade AI products.

- **AI Readiness & Transformation Consulting:** Executive-level alignment, AI strategy, and maturity assessment.
- **AI Use Case Discovery & Roadmaps:** Structured workshops to identify and prioritise high-impact opportunities.
- **Proof of Value (PoV):** 2–8 week engagements leveraging Dicker's AI PODs for rapid prototyping.
- **AI-Native Product Builds:** Full engineering squads (AI, LLMOps, DevOps, MLOps, Product Owners) for scalable delivery.
- **Value through Dicker:** Customers and resellers gain access to AI Product Engineering services without building internal product delivery teams with expensive skillsets. This accelerates adoption and expands Dicker's partner ecosystem into software and business outcomes.

365mesh AI-Powered SaaS (Vertical Industry Solutions)

Delivered as SaaS subscriptions via Dicker Data's channel, fully compatible with AI POD infrastructure and ecosystem.

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AI Journey & Maturity

Structured AI Journey

There's no one-size-fits-all path to becoming an AI-powered organization. At 365mesh, we **guide clients through a structured AI journey tailored to their digital maturity and business priorities**. Our flexible engagement models range from consulting and SaaS solutions for early adopters, to full agile product engineering for enterprises ready to scale.

365mesh's role in your AI journey

1. **Clarify:** Identify opportunities with the highest business impact;
2. **Validate:** Rapid Proof of Value leveraging Dicker Data's AI ecosystem partners;
3. **Build:** Deploy scalable, industry-specific AI products:
4. **Run & Scale:** Operationalise AI with lifecycle governance, continuous improvement, and hybrid operating models.

AI Maturity Levels

Level 1-3: Exploring AI

- Organizations are experimenting with AI concepts but often lack the internal expertise, frameworks, or capacity to progress beyond pilots
- Needs: AI Readiness Assessments, Strategy & Consulting, Use Case Discovery workshops.
- 365mesh Engagement: AI Consulting / Roadmaps, advisory-led, accelerating learning, capability-building, and adoption.

Level 4-5: Embedding AI

- Initial AI systems are piloted in production, often as +AI enhancements to existing platforms.
- Needs: SaaS-based AI for rapid time-to-value, targeted PoVs to validate business impact.
- 365mesh Engagement: Proof of Value builds, AI-Powered SaaS subscriptions, Co-build SaaS model (customer's data and AI feature requests feeding into 365mesh's SaaS AI applications development).

Level 6-7: Scaling AI

- AI becomes core to products, services, and decision-making. AI+ is integral to business differentiation.
- Needs: Engineering squads, lifecycle governance, scalable AI-native products.
- 365mesh Engagement: CAPE (AI Product Engineering) — squads building, deploying, and scaling AI products.

Partner Ecosystem

& Infrastructure

Partner Ecosystem & Infrastructure

AI adoption requires more than algorithms – it needs a robust ecosystem of infrastructure, platforms, and delivery partners. 365mesh works seamlessly across NVIDIA OEM partners, AI infrastructure delivery companies and hyperscalers, ensuring every AI solution is scalable, secure, and production-ready.

Delivered with Dicker Data's AI Ecosystem

OEM Partnerships:

- » Dell, Cisco, HPE, Lenovo, and NVIDIA DGX-class hardware;

Validated & Optimised AI PODs:

- » NVIDIA OEM partners' AI PODs, validated and optimised for rapid prototyping and production deployment;

Channel Reach:

- » Access to 8,000+ partners through Dicker Data's distribution network;

Trusted Enablement:

- » Training, GTM support, presales alignment, and partner enablement services.



Why this matters



Customers get choice and flexibility

Public cloud, private cloud, or hybrid AI delivery.



NVIDIA and hyperscaler partnerships

Accelerate adoption and reduce integration risk.



Ecosystem leverage

Means faster time-to-value and lower total cost of ownership.

How We Deliver AI Products

365mesh treats AI as a product, not a project. Every engagement is designed to move fast, deliver measurable outcomes, and scale with confidence.

OUR DELIVERY PROCESS

DISCOVER	VALIDATE	BUILD	RUN & SCALE
<ul style="list-style-type: none"> → Frame opportunities with stakeholders; → Identify high-value, feasible AI use cases aligned to business outcomes; → Shape an initial backlog of AI features and success criteria. 	<ul style="list-style-type: none"> → Rapid Proof of Value (2–8 weeks) using hyperscalers or AI Factory Tenancy / AI PODs provided by Dicker Data or NVIDIA OEM partners; → Sprint-based prototyping to test technical feasibility, data readiness, and projected business impact; → Demonstrate results quickly with stakeholder demos to build momentum. 	<ul style="list-style-type: none"> → Deploy CAPE squads (AI engineers, data scientists, product owners) working in 2-week Scrum sprints; → Backlog-driven delivery with regular demos and stakeholder reviews; → Produce production-grade SaaS features or AI-native products that evolve iteratively. 	<ul style="list-style-type: none"> → Operate with Agile-managed services and sprint-based release cycles; → Continuous improvement, retraining, and lifecycle governance; → Scale across business units, geographies, or adjacent use cases at the pace your organisation can absorb.

» Why this approach works

Faster Value

Working AI delivered from the first sprints, not just at the end.

Transparency

Backlogs, demos, and reviews keep stakeholders engaged.

Flexibility

Priorities can adapt sprint-to-sprint as business needs evolve.

Sustainability

Continuous delivery aligns with SaaS roadmaps and AI product lifecycles.



Accelerate AI adoption at scale

365mesh is both an **AI-powered SaaS ISV** and an **AI Product Engineering company**.

Together with **Dicker Data** and **NVIDIA OEM partners**, we provide a complete ecosystem, from infrastructure to SaaS to product engineering, to accelerate AI adoption at scale.

Since 2020, 365mesh has delivered AI-powered solutions with deep engineering expertise in:

- **Neural Networks & Deep Learning** — deploying CNNs for computer vision and Language & Vision Transformers for natural language, multimodal, and agentic workflows.
- **Full-Stack AI Products** — integrating models into SaaS platforms with secure APIs, cloud-native deployment, and user-centric design.
- **MLOps & Model Lifecycle Management** — automated pipelines for training, monitoring, retraining, and compliance.
- **Model Fine-Tuning & Optimisation** — applying LoRA, quantisation, and GPU-accelerated inference for production-ready performance.
- **Cloud, Hybrid & Edge AI Delivery** — deploying across cloud, private data centres, and edge environments (AI PODs, hyperscalers, NVIDIA Jetson/RTX) for secure, scalable, and flexible adoption.

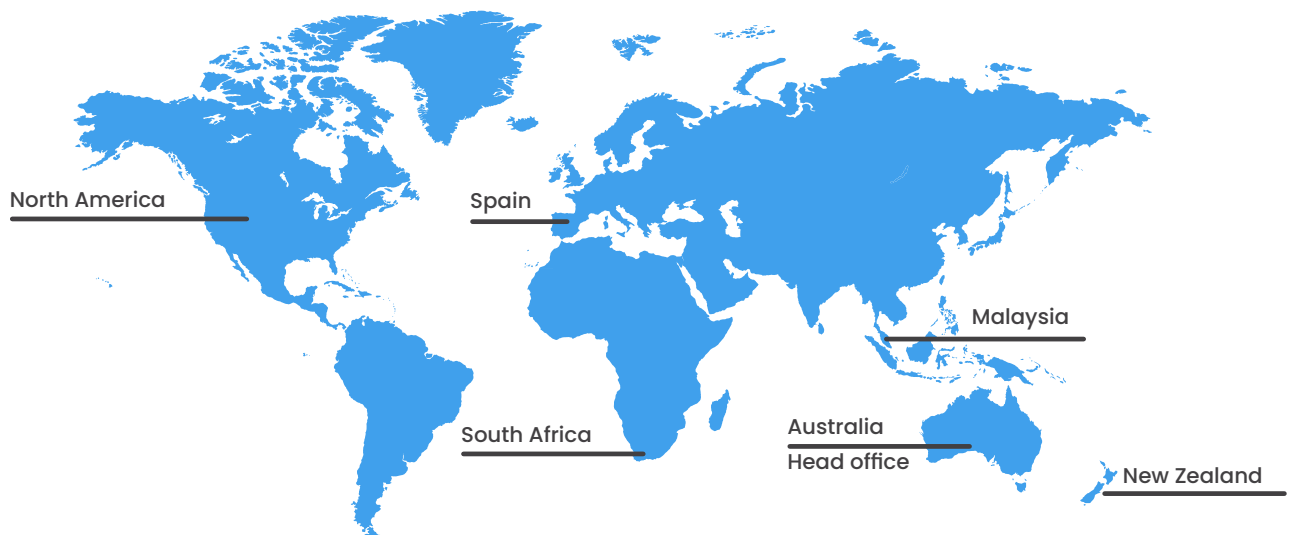
Every project moves beyond pilots into production!

Delivering AI products that are technically robust, operationally scalable, and built for measurable business outcomes.

Accelerate AI adoption. At scale. With confidence.

WE ARE FOUND GLOBALLY

Australian based, owned & operated with local manufacturing capabilities



Contact us

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@365mesh